<<On Company Letterhead>>

November 14th 2017

**RE: Comments on Provisions to Repeal the IC-DISC**

The Honorable Lamar Alexander

455 Dirksen Senate Office Building

Washington, D.C. 20510

Dear Senator Alexander:

[Fill in your first-hand account here of how the IC-DISC helps you, your clients, etc, and what it means to your company if it is repealed and you are hit with a much higher tax rate on your export sales. See examples of things to include highlighted below. ]

Thanks you for your consideration and for standing up for American exporters and jobs.

Sincerely,

**<Name>**

**<CEO, The ABC Company>**

1. Your industry or product
2. The city / state (s) your business is located in
3. How many are employed by your company
4. How use of the IC-DISC helps your company
   1. Helps increase capital
   2. Helps us be more competitive in already competitive foreign markets
   3. Helps us fund market penetration studies
5. How would you change your business you couldn’t take advantage of the IC-DISC, ie, large tax increase
   1. Hire less workers
   2. Possibly lay-off workers
   3. Lower wages or reduce bonuses
   4. Export less
   5. Look to source manufacturing to lower cost countries